

221, Sami Solh Avenue, Beirut
Tel: +961 1 384 717 | Fax: +961 1 384 714
Po Box: 116 - 5418, Beirut - Lebanon
Email: hmlaw@mallatlaw.com
Website: www.mallatlaw.com

RESUME

INTRODUCTION

From its establishment, Hyam G. Mallat Law Firm has been providing legal services in various areas of expertise and has since enhanced its franchise by opening up to new domains of the law and answering the requirements and needs of its clients.

Today, Hyam G. Mallat Law Firm stands as a leading law firm in Lebanon with regional and international reach and has evolved from being a traditional towards a more interactive and modern law firm where new areas of the law as well as traditional subjects are treated with the same level of accuracy.

I- PROFILE OF THE TEAM

Lawyers:

Hyam G. Mallat

- Lawyer, member of the Beirut Bar Association;
- President of the Board of the National Archives from 1999 to 2002;
- President of the Board of the National Social Security Fund (NSSF) from 1993 to 1999;
- Professor of Telecommunications, Environmental and Water Laws at Saint-Joseph University since 1984;
- Awards by the 'Académie Française' in 2002 and 2009;
- Author of many legal and social books;
- Participated in many International Seminars and Conferences among which the Earth Summit Conference of Rio de Janeiro in 1992;
- Legal advisor on different projects to the FAO, UNDP, World Bank, ESCWA, ILO, WHO and European Union;
- Speaker at a number of local, regional and international conferences.

Georges H. Mallat

- Lawyer, member of the Beirut Bar Association;
- LL.M. in Business Law, Saint-Joseph University, Lebanon;
- B.S. in Business Management, Lebanese American University, Lebanon;
- LL.B. in Public Law, Saint-Joseph University, Lebanon;
- ILI Program, George Washington University, United States of America;
- Diplôme d'Université in International Environmental Law, Limoges University, France;
- Degree in Law and Computers, Montpellier I (France) – Saint-Joseph University (Lebanon);
- Work experience at the legal department of the Central Bank of Lebanon;
- Invitation by the Japanese Government in 2004 for an institutional and cultural visit of the country as part of the 'Young Leaders', a reciprocation program between the Japanese and Lebanese Ministries of Foreign Affairs;
- Speaker at a number of conferences organized by the Lebanese Ministry of Economy and Trade, the World Bank, the EU, the Beirut Bar Association, the 'Chambre de Commerce Franco-Libanaise' in Paris and the École Supérieure des Affaires in Beirut (ESA);
- Legal advisor on different projects supported by the Lebanese Ministry of Economy and Trade, the World Bank and the EU on commercial and corporate laws and draft laws in Lebanon;
- Medal of the 125th Anniversary of Saint-Joseph University (ranking first at the Beirut Bar Exam);
- Publication of various newspapers articles.

Nabil H. Mallat

- Lawyer, member of the Beirut Bar Association;
- LL.M. Georgetown University Law Center, United States of America;
- DEA in Private Law, Saint-Joseph University, Lebanon;
- LL.B. in Private Law, Saint-Joseph University, Lebanon;
- B.S. in Insurance, Saint-Joseph University, Lebanon;
- Speaker at the Center for Contemporary Arab Studies, Georgetown University;
- Lecturer at Saint-Joseph University in Marine Insurance Law;
- 'France-Liban' literary award - 2013;
- Work experience at the legal department of the Central Bank of Lebanon.

Jenny Fares

- Lawyer, member of the Beirut Bar Association;
- LL.B. in Private Law, Saint-Joseph University, Lebanon;

Mona S. Sfeir

- Lawyer, member of the Beirut Bar Association;
- LL.M. in Banking and Financial Law, Boston University, United States of America;
- LL.B. in Private Law, Saint-Joseph University, Lebanon.

Younna S. Gharzouzi

- Lawyer, member of the Beirut Bar Association;
- DEA in National and International Business Law, Filière Francophone de Droit - Aix-Marseille III, Lebanon;
- LL.B., Lebanese University, Lebanon.

Pierre S. Tarabay

- Lawyer, member of the Beirut Bar Association;
- LL.B., Lebanese University, Lebanon.

Pamela E. El Roumy

- Lawyer, member of the Beirut Bar Association;
- DEA, Business and Financial Law, with a specialization in Arbitration Law, Saint-Joseph University, Lebanon;
- LL.B. in Private Law, Saint-Joseph University, Lebanon.

Carl A. Chaër

- Trainee Lawyer, member of the Beirut Bar Association;
- LL.M. in Arab Countries Business Law, Paris 2 Panthéon-Assas University, France;
- LL.B. in Public Law, Saint-Joseph University, Lebanon.

Of Counsel:Georges Chebli Mallat (1922-2016)

- Honorary President of the Military Supreme Court;
- Member of the Lebanese Arbitration Court;
- Former member of the Judges Mutual Fund at the Ministry of Justice;
- Former President of the Military Supreme Court;
- Former Attorney General before the Military Court;
- Former President of Beirut Criminal Court.

Tatiana Boukather Mallat

- LL.B., La Sagesse University, Lebanon;
- DES in Communication and Journalism, Saint-Joseph University, Lebanon;
- Work experience in 2001 at the French newspaper, 'Le Monde';
- Founder and owner of 'Academica - The Brain Power House'.

Paralegal:

- Amal El Maalouf - Executive Assistant
- Ghazi Yammine - Chief Accountant
- Rita Chaër - Assistant
- Jean Achkar - Administrative Assistant

II- MAIN SECTORS OF ACTIVITY

A- GENERAL SCOPE

The formation, qualifications and publications of the members of the firm provide it with an edge in the traditional sectors of the legal activity in addition to the new and essential fields of today's legislation.

At Hyam G. Mallat Law Firm, we specialize in the following sectors:

- Civil Law
- Corporate Law
- Commercial Law, Bankruptcy and Commercial Distributorship
- International Business Transactions
- Investment Funds and Private Equity
- Construction Projects and Financing
- Environmental Law
- Administrative Law
- Concession and BOT
- Labor and Social Security Laws
- Computer Contracts and IP Law
- Insurance and Marine Insurance Laws
- Internet and Telecommunications Laws

The above-mentioned areas of practice include cooperation with foreign law firms in the Arab world and North Africa, in Europe, in the United States of America, in South America and in Japan.

B- ADVISORY WORK, BUSINESS TRANSACTIONS AND RESTRUCTURING

On this more specific level, the firm has been providing extensive advisory work leading to acquisition, restructuring or reacquisition in various countries. Among others, the firm was involved in due diligences and private equity transactions where the firm played a major role in:

- Lebanon, on retail business, gas and oil companies, IT companies, industries, banks and insurance companies;
- The United States of America, on production facilities;
- The United Kingdom, on investment funds;
- Jordan, on private courier services, industries, IT companies and the public Jordan Valley Authority with the World Bank;
- Algeria, on touristic, maritime transport, energy, pharmaceutical and cement companies;
- Egypt, on food processing companies, health care and oil companies;
- Morocco, on water legislation.

The firm has been also appointed on several occasions as the national and regional consultant for International Organizations such as the ILO, FAO, UNDP, ESCWA, the World Bank, the IFC and the European Union. This has provided the firm with a permanent contact with these organizations and their regional and Lebanese correspondents (Ministries and Public Administrations).

In this context, Me Hyam G. Mallat acted as the representative of the Lebanese Government at many International Conferences and Meetings among which: The Conference of the Ministers of Environment of Francophone Countries in Tunis in May 1991, The Earth Summit in Rio de Janeiro in June 1992, the Conference on Urban Management Program (UMP/UNDP) in Cairo in June 1993 and the Tripartite Seminar on Social Security in Amman (Jordan) based on a regional report on social security established by Me Hyam G. Mallat in 1998 and in 2008 for the International Labor Organization.

The firm is often appointed as a national consultant by international consultants, organizations and companies willing to participate in a tender offer in Lebanon. Among the latest transactions of the type figures a bid submitted by a major European company for the reform of the water and environmental sectors in Lebanon, in Algeria and in Morocco.

C- NEGOTIATION, MEDIATION, ARBITRATION AND LITIGATION

The firm has been extensively involved in disputes relating to local companies and foreign investments. These refer, inter alia, to institutional local and international arbitration and to numerous cases that involved either negotiation, mediation or litigation regarding, among other, financial and tax disputes, corporate structures and shareholders' matters, real-estate, exclusive distributorship agreements for major international brands, insurance and marine insurance matters, in addition to substantial multijurisdictional litigations in the MENA region and Europe.

D- CONTRACT AND CASE MANAGEMENT (CCM) CORPORATE SERVICES PROVISION (CSP)

The firm provides clients with contract management and corporate services.

With CCM (Contract and Case Management), the client is provided with services enhancing the client's monitoring capabilities of the clients' rights and obligations under contracts, arbitration and litigation.

As to CSP (Corporate Services Provision), the client is supported by a vast array of services allowing him to delegate the corporate, accounting, auditing and administrative life of a company to professionals in the field.

III- REFERENCES

The clients retaining the firm's services are mostly legal entities solidly established in the Lebanese and international business community, more specifically in the fields of private equity investments, energy, banking, mobile and satellite services, retail business, airlines and insurance companies.

The Beirut Bar Association recommends that lawyers refrain from disclosing names and details of clients.

IV- PUBLICATIONS

Among the most recent publications and studies by the members of the firm:

- In English

Water Laws in Lebanon in '*Water in the Middle East*' (Volume 1 - Tauris London - 1995).

Social Security and Social Insurance Laws: Survey of nine Arab states in '*Yearbook of Islamic and Middle Eastern Law*' (Kluwer - London - 1998).

- In French

Le Droit de l'Urbanisme, de la Construction, de l'Environnement et de l'Eau au Liban (Bruylant / LGDJ / Delta - 1997) and 2nd edition in 2003.

La Sécurité Sociale et les Assurances Sociales dans les Pays Arabes: Afrique du Nord et Moyen Orient (Bruylant / Delta – 1999).

- In Arabic

Water and Concession-BOT in the Lebanese Legislation (El Halabi - Beirut - 1999).

Social Security and Social Insurances in Lebanon and the Middle East (Beirut - 1999).

V- AWARDS

a- World Bank Award

Hyam G. Mallat Law Firm has received the World Bank Doing Business Award in recognition of continuous advice and partnership with the World Bank and the IFC on the annual Doing Business Reports.

b- The French Academy

The below distinctions were awarded to Me Hyam G. Mallat by the 'Académie Française' in Paris - France:

- '*Médaille Vermeil du Rayonnement de la Langue Française*' bestowed by the 'Académie Française' - December 2002;
- '*Prix Pierre Benoit*' bestowed by the 'Académie Française' - December 2009.

c- The French Government

The distinction of "*Chevalier des Arts et des Lettres*" was bestowed to Me Hyam G. Mallat by the French Government, Ministry of Culture in May 2012.

d- "France-Liban" Award

The '*France-Liban*' award was granted to Me Nabil H. Mallat by 'L'Association des Écrivains de Langue Française' in February 2014 for his book '*Le Secret d'Osiris*' (L'Archipel - Paris).

VI- LANGUAGES

Arabic, French, English, Spanish.

VII- CONTACT INFORMATION

Address 221, Sami Solh Avenue
UCA Building
Beirut - Lebanon

Telephone 00 961 1 384 717

Fax 00 961 1 384 714

Postal Address 116-5418 Beirut - Lebanon

E-mail hmlaw@mallatlaw.com

Website www.mallatlaw.com